

We help businesses to go beyond

Functional capabilities of the Platform for Foreign Partners





**Our Mission** is to promote the integration of Ukrainian business into the global economy, helping entrepreneurs to go beyond

NAZOVNI is a Government to Business service from the Ministry of Foreign Affairs of Ukraine that offers a powerful resource of economic diplomacy to the business







Nazovni is an effective digital tool for importers to find manufacturers in Ukraine

Products needs of Importer



Capabilities of Ukrainian exporters



Synergy and fruitful cooperation



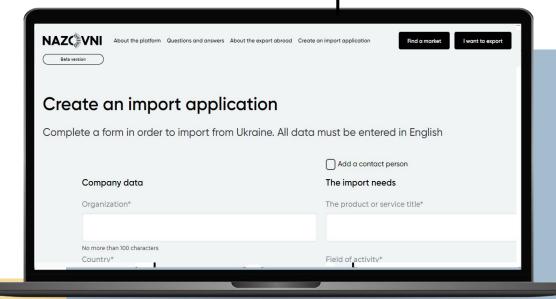
#### Would you like to buy from Ukraine?

Fill in the application form on the web-site

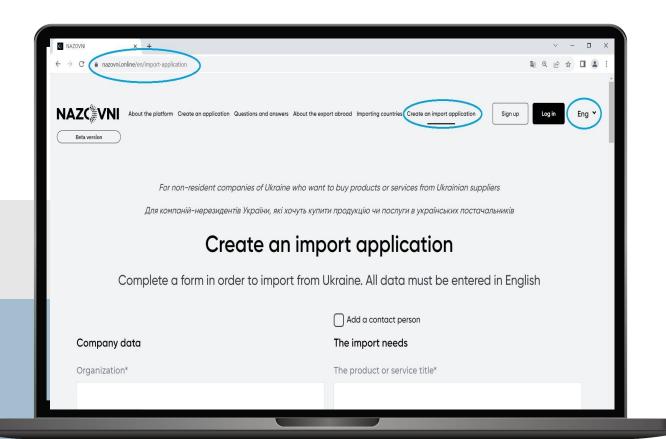
https://nazovni.online or via link

https://nazovni.online/en/import-application

Give all required information about your company and goods request



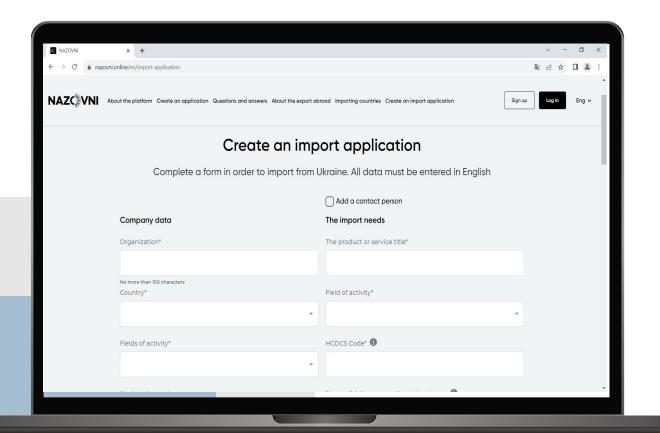




## STEP 1

Go on the website <a href="https://nazovni.online">https://nazovni.online</a> and create an import application





## STEP 2

Fill out the application form



# Fields for filling out an import application

#### **Company data:**

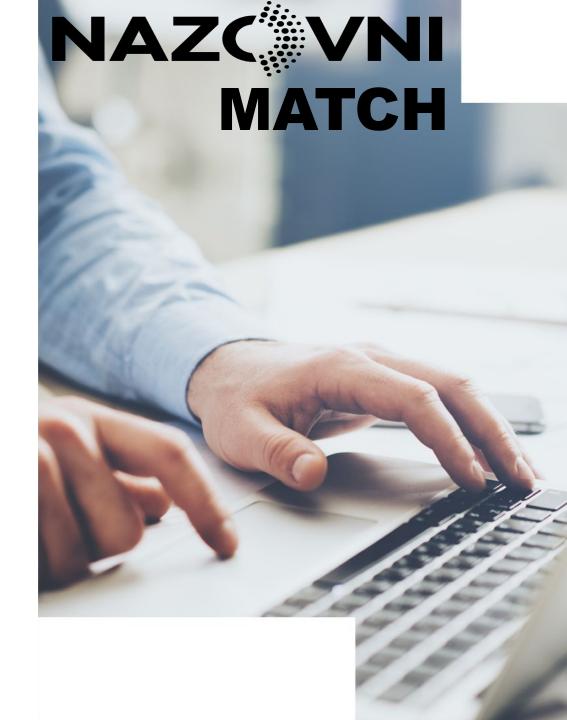
- ✔ Organization name
- ✓ Country
- ✔ Fields of activity
- ✔ Registration code
- ✓ Website
- ✓ Address
- ✔ Phone number
- ✓ E-mail address
- ✓ Social network
- ✓ Contact person
- ✔ Position
- ✓ Addition information

#### The import needs:

- ✓ The product or service title
- ✔ Country
- ✔ Field of activity
- ✔ HCDCS Code
- ✓ Terms of delivery according to Incoterms
- ✓ Estimated contract value
- Currency
- ✓ Amount of delivery
- ✔ Delivery terms
- Country of destination
- ✓ Comments
- ✔ Addition files

# Exploring and selecting of appropriate manufacturers/exporters

- ☐ Studying of import application
- Contacting of importer directly to clarify request details
- ☐ Selecting appropriate exporters
- Sending a mail with the list of exporters according to the import application





Exporters (companies)

1600+

Import applications submitted to exporters for consideration

100+

Import applications

80+

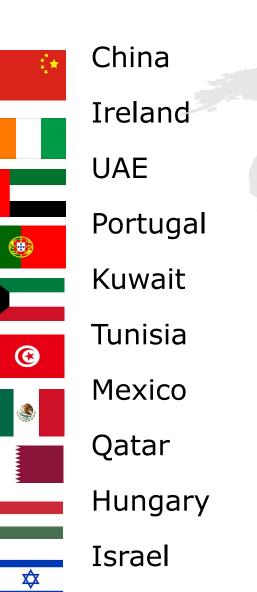
Countries

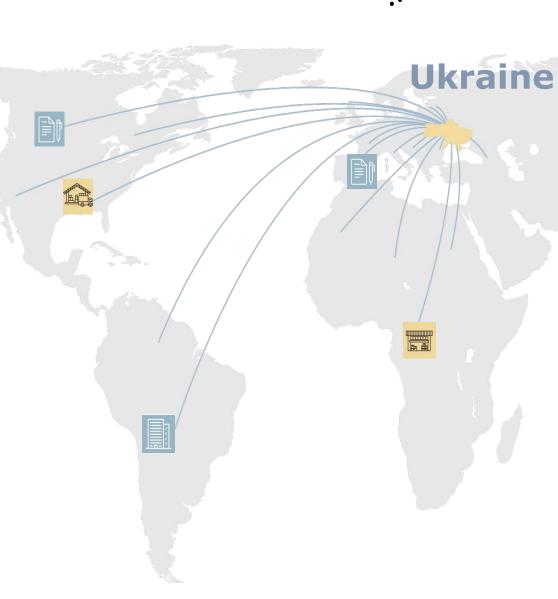
30+

# **Importing countries**









# **TOP** sectors of the economy that submitted import applications





Food products and confectionery



Agricultural industry



Woodworking and furniture industry



Equipment and tools





NAZOVNI is working on additional opportunities for Ukrainian exporters by partnering with local and international associations and entities.

NAZOVNI develops cooperation with international partners to support and open new markets for local entrepreneurs, as well as to become a main channel for supply of Ukrainian goods and services.



AMERICAN CHAMBER
OF COMMERCE
UKRAINE















